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NEW QUESTION: 1

An enterprise hospital system that has recently installed HP PageWide Color MFPs prints many multiple-page documents every day. The hospital needs to digitize many copies of drivers licenses and ID cards that must be associated with the patient records they store in an ECM system. Which HP solution best meets this customer's needs?

- A. HP Access Control Printing Solutions
- B. HP Roam for Business
- C. HP Print Security Advisory Service
- D. HP Capture and Route

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

The IT director at a growing international law firm tells you that the firm doesn't currently have a print security policy, even though they recently recovered from a cyberattack. The director says that the IT department focuses on infrastructure availability, not security. What should you recommend for this customer?

- A. HP Print Security Services
- B. HP Fleet Aware support
- C. HP Managed devices with HP FutureSmart firmware
- D. HP Device as-a-Service

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 3

An international advertising agency is looking to upgrade their printers but has limited space for new equipment. The agency produces high volumes of high-quality color images and full-bleed A3 brochures every month to share with their end users. Which HP solution should you recommend for this customer?

- A.** HP Managed Print Services (MPS) products are designed for space efficiency and price competitiveness with increased yield, duty cycle, and speed.
- B.** Small footprint HP PageWide solutions feature fast print speeds to produce high black and color saturation for professional-quality color documents.
- C.** HP LaserJet Enterprise printers use high-yield cartridges for high-volume printing and produce professional-quality documents without a large footprint.
- D.** HP ScanJet document capture solutions transform piles of paper into streamlined digital workflows for businesses of all sizes.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 4

A large healthcare enterprise needs to be able to produce a large volume of scans quickly. They also need to send confidential, high-quality images securely. Which HP solution should you recommend for this customer?

- A.** Software in the HP ScanJet Pro takes advantage of automated processes for fast scanning and enables a digital stamp to be applied each scanned page for added security.
- B.** HP ScanJet Enterprise Flow products feature HP Smart Document Scan Software (SDSS) for fast, easy capture technology to easily transfer scans securely.
- C.** An HP ScanJet Pro solution with an automatic document feeder and embedded Web Jetadmin software produces large volumes of scans quickly and securely.
- D.** HP Digital Sender Flow workstations have full Web Jetadmin support for extra speed and secure network connections using standard web browsers.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 5

Which HP software product provides a web-based interface to install, configure, troubleshoot, and manage both HP and non-HP networked and PC-connected print devices?

- A.** JetAdvantage Security Manager
- B.** Access Control Printing Solutions
- C.** Smart Document Scan Software (SD55)
- D.** WebJetadmin

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 6

An SMB customer has been printing in mono but is considering switching to color printing. With which trend does this change in thinking correspond?

- A.** consolidation of IT tools

- B. shift to As-a-Service
- C. digitizing paper-based processes
- D. a demand for multi-functional printers (MFPs)

Answer: B (LEAVE A REPLY)

NEW QUESTION: 7

Why is it as Important to secure networked printers as It is to secure networked PCs?

- A. Studies show that ransomware attacks through printing devices are becoming more dangerous.
- B. An unprotected printer exposes the entire network to cyberattacks.
- C. Printer ports are the most vulnerable link in a company's intranet.
- D. Malware attacks on printers comprised the majority of cybercrimes over the last three years.

Answer: B (LEAVE A REPLY)

NEW QUESTION: 8

Match the HP toner type on the left with its description on the right.

HP toner	Description
ColorSphere 3	Engineered for high-speed printing and low energy consumption; lower-melt toner for an average of 21% energy savings
Precision black	Spherical size and shape of the toner particles allow for uniform charging and high transfer efficiency, resulting in more pages per cartridge
EcoSmart	Soft core of the toner particles helps toner melt quickly; hard shell reduces wear and maintains toner shape and size to support higher page yields
JetIntelligence	Low-melt toner contributes to HP sustainability initiatives through high-speed printing and low energy consumption

Answer:

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NEW QUESTION: 9

What can customers look for to ensure a printer helps reduce environmental impact?

- A. Instant Ink
- B. Closed-Loop Recycling
- C. HP Planet Partners logo
- D. ENERGY STAR certification

Answer: D (LEAVE A REPLY)

NEW QUESTION: 10

A large SMB customer considering an upgrade tells you that the company considers laser printers to be for businesses and inkjet printers to be for home offices. How should you respond? (Select two.)

- A.** Today's businesses can use HP ScanJet document capture solutions to transform piles of paper into streamlined digital workflows.
- B.** Businesses of any size can use the stapling and finishing options available on select HP PageWide models.
- C.** With HP FutureSmart firmware 3.7 and later, customers can upgrade their existing printers with the latest features.
- D.** HP PageWide is different from typical home printers because it leverages industrial technology.
- E.** HP LaserJet printers deliver leading laser performance, print-shop-quality color documents, and the best value for color printing.

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 11

What needs to change in the workplace to support an increasingly mobile workforce?

- A.** A modern workforce needs an agile IT department that can keep pace with changing market trends.
- B.** Today's employees need to be able to access printers remotely.
- C.** A mobile employee needs an innovative, multi-function device that is compatible with a variety of applications and operating systems.
- D.** Mobile print solutions must be able to support the same workflow from multiple devices.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 12

What is a difference between HP PageWide printers and HP LaserJet printers?

- A.** HP PageWide printers have faster paper feeds at the same cost per page as HP LaserJets.
- B.** HP PageWide printers produce better image quality on a wider variety of paper grades.
- C.** HP PageWide printers feature plug-and-play components; HP LaserJets feature customizable components.
- D.** HP PageWide printers have lower color costs, faster speeds, and less package waste.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 13

You are meeting with the office manager at an SMB that is a potential new customer. The office manager tells you that the company currently uses laser printers, but they are looking for an easy-to-use printer for employees who do very little graphic-intensive printing. How should you position an HP solution for this customer?

- A.** HP LaserJet Enterprise is simple to use and integrates easily with existing printers that your employees already use.

- B. HP ScanJet Pro offers capabilities similar to or better than laser printers but at a lower cost.
- C. HP PageWide Pro is an intuitive printer that can be used without help or additional training.
- D. HP LaserJet Pro consumes low amounts of energy to help the company save on utility bills.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

HP JetAdvantage is a cloud-based print analytics platform that trees up time and maximizes resources. Which additional business (unction does it provide?

- A. It helps customers understand the risk of overspending when the cost per page increases by a targeted percentage.
- B. It encourages customers to trade in their non-supported and non-HP devices for more cost-effective HP devices.
- C. It monitors deterioration of printers and proactively schedules maintenance visits.
- D. It enables customers to track pages and costs by user, application, location, color, and duplex.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 15

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NEW QUESTION: 16

How does HP help companies automatically detect, stop, and recover from cyberattacks?

- A. HP offers a combination of printer security features including hardware root of trust and Active Scan device authentication.

- B. HP LaserJets use multifactor authentication to prevent unauthorized user access.
- C. HP JetAdvantage Insights protects documents by encrypting data stored in cloud-based applications.
- D. HP printing devices offer embedded security features such as network intrusion detectors and vulnerability scanners.

Answer: B (LEAVE A REPLY)

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