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NEW QUESTION: 1

A company deploys a business-to-business (B2B) e-commerce website by using Dynamics 365 Commerce.

A customer uses the online form to submit a request to become a business partner.

You need to complete the onboarding process for the customer.

What should you do? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

NEW QUESTION: 2

A company uses Dynamics 365 Commerce.

The company revises their POS payment policies.

You need to implement the new policies.

Which configuration settings should you change? To answer, drag the appropriate configuration settings to the correct policies. Each configuration setting may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/payment-methods-restrictions>

NEW QUESTION: 3

Company A uses Dynamics 365 Commerce. The company deploys a business-to-business (B2B) e-commerce website.

Company B has a business partner account with Company A.

Company B hires a purchasing manager. The purchasing manager must be able to place orders on the B2B e-commerce website on behalf of Company B.

You need to ensure the purchasing manager can place orders as required.

What are two possible ways to achieve this goal? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Advise the purchasing manager to register for a new account using the B2B e-commerce site.
- B. Advise the administrator user of Company B to add a new user by using the self-service pages of the e-commerce site.
- C. Create a new customer account. Navigate to the customer hierarchy for Company B and assign the new customer account.
- D. Create a new customer account. Set the invoice account value to Company B's customer account number.

Answer: B,C (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/b2b/manage-b2b-users>

NEW QUESTION: 4

You need to provide ecommerce developers with the required design standards that must be met for the ecommerce guidelines.

What should you use?

- A. Microsoft Trust Center
- B. E-commerce site builder
- C. docs.microsoft.com
- D. Content Delivery Network
- E. Microsoft Accessibility Center

Answer: C (LEAVE A REPLY)

NEW QUESTION: 5

A company uses Dynamics 365 Commerce to create and manage customer sales orders.

You must send customers email updates when their order status changes.

You need to configure the system.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-notification-profiles>

<https://docs.microsoft.com/en-us/dynamics365/commerce/email-templates-transactions>

NEW QUESTION: 6

A company wants to create a new Dynamics 365 Commerce e-commerce website. You need to complete all the prerequisites before you publish the online channel. Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Create assortments and add the online store.
- B. Configure the category navigation hierarchy of the website.
- C. Create the online store and configure properties.
- D. Add the online store to the channel database.
- E. Add the online store to the organization hierarchy.

Answer: B,C,E (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-online>

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-an-online-store>

NEW QUESTION: 7

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution. After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made.

You configure all processing batch jobs. You need to complete the configuration.

Solution: Create a loyalty program that has defined program tiers and tier rules.

Does the solution meet the goal?

- A. Yes
- B. No

Answer: A (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

NEW QUESTION: 8

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution. After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company implements Dynamics 365 Commerce. Call center agents take orders over the phone, modify existing orders, issue credits, place orders on hold, and provide warranty support. Call centers must meet the following requirements:

User1 and User2 must be able to perform payments. User3 must not be able to perform payment processing All agents must be able to offer directed selling All agents must be able to change the sales price of an item during order entry All refunds must be applied to the account for the customer who made the purchase You need to configure call center functionality.

Solution: Create a call center and add all users as channel users. Set Enable order completion and Enable directed selling to Yes.

Does the solution meet the goal?

A. Yes

B. No

Answer: B (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-order-processing-options>

NEW QUESTION: 9

A company implements Dynamics 365 Commerce to manage physical stores and online commerce channels.

Commerce Headquarters is unable to retrieve transactions captured in the online channel. You need to configure the system to retrieve the transactions.

Which processes should you use? To answer, drag the appropriate processes to the correct requirements. Each process may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

NEW QUESTION: 10

You need to configure pricing for the monthly price updates.

What should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/price-management>

NEW QUESTION: 11

You need to configure the system to notify store workers to prepare store pickup orders.

Which three actions should you perform in sequence? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

Answer:

- 1 - Enable notification on the POS operation.
- 2 - Add the notification to the POS permission group.
- 3 - Run the Distribution scheduler job.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/notifications-pos>

NEW QUESTION: 12

You need to configure a solution to optimize the entry of customer reviews for the different review lengths.

What should you do?

- A.** Configure the maximum length of all reviews on the e-commerce site at the site level
- B.** Create a text attribute for each review length and assign them to the product category attributes for the Commerce product hierarchy
- C.** Create a text attribute for the maximum review length. Assign the attribute to each item where a review is requested
- D.** Configure the maximum length of the reviews on the e-commerce site at the product level
- E.** Create a reference attribute for each review length and assign them to each item where a review is required

Answer: (SHOW ANSWER)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/configure-ratings-reviews>

NEW QUESTION: 13

A company uses Dynamics 365 Commerce. The company's retail stores process large volumes of sales transactions.

Retail store managers report inventory inconsistency issues.

You determine that a channel-side inventory calculation is the appropriate method to resolve the issues.

You need to configure the channel-side calculated inventory availability mode.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A.** Disable the Optimized product availability calculation feature
- B.** Configure the Functionality profile
- C.** Run the Global configuration distribution schedule job
- D.** Enable the Retail statement trickle feed feature
- E.** Run the Channel configuration distribution schedule job
- F.** Enable the Optimized product availability calculation feature

Answer: (SHOW ANSWER)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/calculated-inventory-retail-channels>

NEW QUESTION: 14

A sales director wants to create a consistent revenue stream by targeting customers to sign up for continuity programs.

You need to configure continuity programs.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Create template sales orders for the customers.
- B. Configure order fulfillment.
- C. Create a continuity program.
- D. Create a parent product for the continuity program.
- E. Configure Commerce shared parameters.

Answer: ([SHOW ANSWER](#))

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-continuity-program>

NEW QUESTION: 15

A customer implements Dynamics 365 Commerce.

You need to create and configure the call center channel to meet the following requirements:

Enforce collection of payments against sales orders before sales orders are submitted.

Display order recaps.

Do not allow cross-selling or up-selling.

Enable Fraud checks.

Ensure that only authorized users can change the sales price of an item during order entry.

In which order should you perform the actions? To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders you select.

Answer:

- 1 - Create a warehouse.
- 2 - Create a Hold code and a Credit code.
- 3 - Create a call center.
- 4 - Enable order completion and order price control. Disable direct selling.
- 5 - Enable order price control. Disable order completion and direct selling.

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/channel-setup-callcenter>

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-order-processing-options>

NEW QUESTION: 16

A company produces medical compounds and sells the compounds at retail stores.

You must track the following information about the compounds:

the value and unit of measure for the concentration of active ingredients in the compound a compliance rating that describes how well the compound conforms to acceptable levels of byproducts You need to create fields to store the information on a sales order.

Which attribute types should you use? To answer, drag the appropriate attribute types to the correct requirements. Each attribute type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/attribute-attribute-groups-lifecycle>

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NEW QUESTION: 17

You need to configure the solution for the store opening and closing procedures and address college credit requirements.

Which two actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Add the task management POS operation to configure the store worker's POS permission groups.
- B. Use Task Recorder to document the different POS processes by worker role.
- C. Document the tasks using the Dynamics 365 help documentation.
- D. Implement the data task automation tool.
- E. Create a recurring task list for all stores.

Answer: A,E (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-overview>

<https://docs.microsoft.com/en-us/dynamics365/commerce/task-mgmt-configure>

NEW QUESTION: 18

A company is using the call center feature in Dynamics 365 Commerce.

Several customers require monthly sales orders that contain the same products and quantities.

They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system.

Which two parameters should you configure? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Cancellation notice day before order
- B. First notice days from start
- C. Backorder - Number of days
- D. Revenue journal name
- E. Continuity days before delivery

Answer: D,E (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-continuity-programs>

NEW QUESTION: 19

A company uses the advanced cash management feature of Dynamics 365 Commerce.

An issue with a register in one of the company's stores is preventing the manager from closing the current shift. As a result, new sales cannot be processed on that register.

The issue will be investigated at a later time to allow sales to take place. All postings must be processed in Dynamics 365 while the investigation takes place.

You identify that a safe drop has not been reconciled.

You need to ensure that the store is able to process sales using this register as quickly as possible.

What should you do?

- A. Log in as an employee with manager privileges and close the shift
- B. Reverse the safe drop with a minus value and close the shift
- C. Use the Suspend Shift operation and review the shift later
- D. Mark the safe drop as reconciled using the Manage Shifts screen. Close the shift

Answer: C (LEAVE A REPLY)

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/shift-drawer-management>

NEW QUESTION: 20

A company uses Dynamics 365 to manage retail stores.

You create the following workers. Both workers use Cloud POS and Modern POS applications:

You add both users to one POS permission group.

You need to configure the system to meet the requirements.

Which three actions should you perform? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Associate an existing identity with the Store Associate worker and run the Staff and Registers job
- B. For both devices, select a package name for Register package
- C. Override the POS permissions group and grant permission to manage devices

- D. Create one device for CPOS and one device for MPOS. Assign one register to each device
- E. Associate an existing identity for the Retail IT regression tester worker and run the Staff and Registers job

Answer: C,D,E ([LEAVE A REPLY](#))

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