

## SAP.C-TS462-2020.v2022-04-29.q35

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### NEW QUESTION: 1

To what do you assign a material listing procedure?

- A. Sales organization and sales document type
- B. Sales item category
- C. Sales area, document pricing procedure, and customer pricing procedure
- D. Sales document type

**Answer: D (LEAVE A REPLY)**

### NEW QUESTION: 2

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct Answers to this question.

- A. Condition type groups
- B. Condition type
- C. Condition record
- D. Condition category

**Answer: (SHOW ANSWER)**

### NEW QUESTION: 3

In a free goods scenario, which elements influence how the item category is determined for the free goods item? Note: There are 2 correct answers to this question.

- A. The item category group from the material master
- B. The material price group from the customer master

- C. The item usage assigned to the discount condition type
- D. The item category of the higher-level item

**Answer: C,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 4**

Where do you configure the default billing type to be used for order-related or delivery-related billing?

- A. Sales document type
- B. Delivery type
- C. Sales document item category
- D. Delivery document item category

**Answer: A ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 5**

You sell a product for which there is a bill of material. What must you set to ensure that the components automatically appear as sub-items in the order?

- A. The material group in the item category of the main item
- B. The item usage during the item category determination of each sub-item
- C. The special stock indicator in the item category of the main item
- D. The structure scope in the item category of the main item

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 6**

What are characteristics of an invoice list process? Note: There are 2 correct Answers to this question.

- A. You use preliminary billing documents for the invoice list creation.
- B. The payer receives a single invoice list instead of the individual invoices.
- C. The invoice list is created at specified time intervals or on specific dates.
- D. You must set up a periodic billing plan for the invoice list creation.

**Answer: B,C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 7**

When creating a business partner, allocation of the business partner number is controlled by a number range assigned to which object?

- A. Business partner category
- B. Business partner grouping
- C. Account group
- D. Business partner role

**Answer: B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 8**

How does the system determine the warehouse number in an order-to-cash process?

- A. None
- B. It is linked to a combination of a shipping point and a loading point.
- C. It is linked to a combination of a plant and a storage location.
- D. It is linked to a combination of a plant and a shipping point.
- E. It is linked to a combination of a plant and a storage section.

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 9**

Which steps must be completed to implement a new SAP Fiori tile for a specific evaluation? There are 3 correct answers to this question.

- A. Create the tile and assign it to the evaluation
- B. Create the exception report in the background system
- C. Define the required thresholds
- D. Create a new KPI
- E. Create the tile and assign it to the KPI

**Answer: A,C,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 10**

How do you configure the down-payment process? Note: There are 2 correct Answers to this question.

- A. Set up the date proposal with a corresponding billing rule.
- B. Set up the settlement type with a corresponding billing rule.
- C. Set up periodic billing.
- D. Set up milestone billing.

**Answer: A,D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 11**

Which business partner categories can you use to create customer master records? Note: There are 2 correct Answers to this question.

- A. Company
- B. Organization
- C. Consumer
- D. Person

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 12**

You want to set up a discount with a scale value (condition type K029) that is based on the material group

"spare parts". The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for the condition type K029 so it meets this requirement?

- A. You need to set the condition update indicator for the condition type K029.
- B. You need to set up the condition type K029 as a header condition.
- C. You need to set up the condition type K029 as a group condition.
- D. You need to set up the scale base type for the condition type K029.

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 13**

When you create billing documents, you want to ensure that their texts are sourced from the outbound delivery, not from the sales order. Where do you configure this?

- A. Copying control
- B. Billing type
- C. Delivery type
- D. Text determination procedure

**Answer: D ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 14**

How can you manage which materials can be released for a value contract? Note: There are 2 correct Answers to this question.

- A. You set up the dependent profitability segment for the value contract.
- B. You assign an assortment module to the value contract.
- C. You assign a product hierarchy to the value contract.
- D. You assign a life cycle profile in copying control.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 15**

Which fields are used in the determination of the shipping point? Note: There are 3 correct Answers to this question.

- A. Shipping condition
- B. Weight group
- C. Loading group
- D. Delivery type
- E. Plant

**Answer: A,C,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 16**

You want to use billing as part of the sales process. Which organizational units must be configured?

Note: There are 2 correct Answers to this question.

- A. Company code
- B. Operating concern
- C. Sales office
- D. Sales organization

**Answer: A,D ([LEAVE A REPLY](#))**

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#### **NEW QUESTION: 17**

What is a prerequisite for billing?

- A. You need an order item category that is configured to be billing relevant.
- B. You need a billing document request for which a goods issue was posted.
- C. You need a sales document type that is configured to be billing relevant.
- D. You need a delivery type for which the invoicing date was determined.

**Answer: A ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 18**

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign a shipping point to multiple plants.
- B. Assign multiple loading points to a plant.
- C. Assign multiple distribution channels to one company code.
- D. Assign a plant to multiple sales organizations/distribution channels.
- E. Assign multiple plants to one company code.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 19**

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations. Which benefit can be achieved by this?

- A. Goods distribution can be optimized.
- B. Procurement costs can be reduced.
- C. Picking processes can be accelerated.
- D. Material requirements can be reduced.

**Answer: B ([LEAVE A REPLY](#))**

**NEW QUESTION: 20**

You want to use billing as part of the sales process. Which organizational units must be configured? Note:

There are 2 correct answers to this question.

- A. Sales office
- B. Operating concern
- C. Sales organization
- D. Company code

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 21**

How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

- A. Via a unique assignment of a sales organization to a company code
- B. Via the link between a billing document request and an accounting document
- C. Via a unique assignment of a sales area to a company code
- D. Via the general billing interface

**Answer:** ([SHOW ANSWER](#))

**NEW QUESTION: 22**

Which decisions do you have to make when configuring a new delivery item category?

Note: There are 2 correct Answers to this question.

- A. Whether the route should be redetermined.
- B. Whether packing information should be entered.
- C. Whether over-delivery is allowed.
- D. Whether a delivery should be split by warehouse number.

**Answer:** B,C ([LEAVE A REPLY](#))

**NEW QUESTION: 23**

Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- A. Delivery type
- B. Shipping point
- C. MRP type
- D. Higher-level item category
- E. Item category group

**Answer:** A,D,E ([LEAVE A REPLY](#))

**NEW QUESTION: 24**

How can you reduce the maintenance effort for customer master data?

- A. Use the common view concept for master data.

- B. Use the common master data concept.
- C. Use the business partner roles.
- D. Use the customer-vendor integration.

**Answer: C ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 25**

Which channels are supported by BRF+ Output Management? Note: There are 3 correct answers to this question.

- A. Dale
- B. Fax
- C. Email
- D. Print
- E. XML

**Answer: C,D,E ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 26**

You want to set up automatic pricing in a sales order. Which actions should you take to achieve this?

Note: There are 2 correct Answers to this question.

- A. You set up condition types and assign them to the relevant pricing procedure.
- B. You set up condition tables and assign them to the relevant condition types.
- C. You set up condition categories and assign them to the relevant pricing procedure.
- D. You set up condition tables and assign them to the relevant access sequences.

**Answer: ([SHOW ANSWER](#))**

#### **NEW QUESTION: 27**

What are differences between the transaction Create Billing Documents (VF04) and the Create Billing Documents - Billing Due List Items app? Note: There are 2 correct Answers to this question.

- A. With the help of transaction VF04, a user can simulate the creation of multiple billing documents.
- B. With the help of the app, a user can set default billing blocks for sales documents.
- C. With the help of the app, a user can block the automatic posting of billing documents.
- D. With the help of transaction VF04, a user can cancel a collective billing run.

**Answer: A,B ([LEAVE A REPLY](#))**

#### **NEW QUESTION: 28**

In the cash sales process, the output representing the customer invoice is produced from which document type?

- A. Billing document
- B. Delivery

C. Material document

D. Sales order

**Answer: A (LEAVE A REPLY)**

**NEW QUESTION: 29**

You want to set up a condition type so that it can only be entered manually in a sales order. What options do you have to achieve this? Note: There are 3 correct Answers to this question.

A. Set the manual indicator for the condition type in the pricing procedure.

B. Set up the condition type as a header condition.

C. Set the manual entries indicator in the condition type.

D. Set up the condition type as a group condition.

E. Set up the condition type without an access sequence.

**Answer: A,B,E (LEAVE A REPLY)**

**NEW QUESTION: 30**

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

A. Customer master

B. Sales order type

C. Sales organization

D. Copying control

**Answer: D (LEAVE A REPLY)**

**NEW QUESTION: 31**

Which controls can you set when you configure a schedule line category? Note: There are 2 correct Answers to this question.

A. Structure scope

B. Goods movement type

C. Delivery relevance

D. Create delivery group

**Answer: B,C (LEAVE A REPLY)**

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**NEW QUESTION: 32**

How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

- A. Via a unique assignment of a sales area to a company code
- B. Via the general billing interface
- C. Via the link between a billing document request and an accounting document
- D. Via a unique assignment of a sales organization to a company code

**Answer: C ([LEAVE A REPLY](#))**

**NEW QUESTION: 33**

What are some of the prerequisites for creation of a credit memo based on a credit memo request?

Note: There are 2 correct Answers to this question.

- A. Copying control must exist between the sales document and the billing document.
- B. An appropriate reason for rejection must be assigned to the original sales order item.
- C. The billing document of the original customer invoice must be cancelled.
- D. The Billing Block field in the credit memo request must be empty.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 34**

You maintain a sales order with several items and apply a freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up condition type groups for the freight charge.
- B. Set the condition index indicator for the freight charge.
- C. Set up the freight charge as a header condition.
- D. Set up the same item category for each item.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 35**

What can you configure in a billing type? Note: There are 2 correct Answers to this question.

- A. Item number increment
- B. Default delivery type for billing
- C. Billing type for cancellation
- D. Reference mandatory indicator

**Answer: B,C ([LEAVE A REPLY](#))**

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