

## SAP.C-TS462-2021.v2023-02-28.q35

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### NEW QUESTION: 1

What are some of the prerequisites for creation of a credit memo based on a credit memo request?

Note: There are 2 correct Answers to this question.

- A. Copying control must exist between the sales document and the billing document.
- B. The billing document of the original customer invoice must be cancelled.
- C. The Billing Block field in the credit memo request must be empty.
- D. An appropriate reason for rejection must be assigned to the original sales order item.

**Answer:** ([SHOW ANSWER](#))

### NEW QUESTION: 2

You want to determine the item category in a sales document. What do you need to consider?

- A. The material master data
- B. The higher-level item
- C. The sales organization
- D. The customer master data

**Answer:** A,B ([LEAVE A REPLY](#))

### NEW QUESTION: 3

What are some characteristics of SAP Smart Business? Note: There are 3 correct Answers to this question.

- A. It supports an exception-based working model.
- B. It combines real-time insights with analytics and transactional follow-up activities.
- C. KPIs (Key Performance Indicators) are visualized and target thresholds can be defined.
- D. SAP Smart Business is configured entirely based on SAP Best Practices.
- E. Every transaction code used in SAP Smart Business can be linked to a unique URL.

**Answer: A,B,C (LEAVE A REPLY)**

#### **NEW QUESTION: 4**

You are configuring the organizational structure in your system. Which assignments are possible? Note: There are 3 correct answers to this question.

- A. Assign multiple plants to one company code.
- B. Assign multiple loading points to a plant.
- C. Assign a plant to multiple sales organizations/distribution channels.
- D. Assign a shipping point to multiple plants.
- E. Assign multiple distribution channels to one company code.

**Answer: A,C,E (LEAVE A REPLY)**

#### **NEW QUESTION: 5**

When you create billing documents, you want to ensure that their texts are sourced from the outbound delivery, not from the sales order. Where do you configure this?

- A. Billing type
- B. Text determination procedure
- C. Delivery type
- D. Copying control

**Answer: B (LEAVE A REPLY)**

#### **NEW QUESTION: 6**

Which field from the material master is used in route determination?

- A. Item category group
- B. Loading group
- C. Delivering plant
- D. Transportation group

**Answer: D (LEAVE A REPLY)**

#### **NEW QUESTION: 7**

When BRF+ Output Management successfully issues an output, where is the rendered PDF document stored?

- A. Business object builder
- B. Spool file
- C. OData service
- D. KPro archive

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 8**

You are analyzing an order that shows the same material twice: once in the main item and once in the sub-item. What function can cause this behavior? Note: There are 2 correct Answers to this question.

- A. Sales item proposals
- B. Listing
- C. Free goods
- D. Material determination

**Answer: A,B ([LEAVE A REPLY](#))**

**NEW QUESTION: 9**

To avoid critical situations in demand and procurement, the material availability check can be combined with product allocations. Which benefit can be achieved by this?

- A. Picking processes can be accelerated.
- B. Procurement costs can be reduced.
- C. Goods distribution can be optimized.
- D. Material requirements can be reduced.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 10**

Which channels are supported by BRF+ Output Management? Note: There are 3 correct Answers to this question.

- A. Email
- B. ALE
- C. XML
- D. Fax
- E. Print

**Answer: A,C,E ([LEAVE A REPLY](#))**

**NEW QUESTION: 11**

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts.

What do you need to set up for the condition type K029 so it meets this requirement?

- A. You need to set up the scale base type for the condition type K029.
- B. You need to set up the condition type K029 as a group condition.
- C. You need to set the condition update indicator for the condition type K029.
- D. You need to set up the condition type K029 as a header condition.

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 12**

You want to process and monitor outbound deliveries. Which organizational unit supports this?

- A. Shipping point
- B. Loading point
- C. Warehouse number
- D. Plant

**Answer: A ([LEAVE A REPLY](#))**

**NEW QUESTION: 13**

The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct Answers to this question.

- A. Customer material info record
- B. Material master
- C. Material listing
- D. Ship-to party
- E. Material determination

**Answer: A,B,D ([LEAVE A REPLY](#))**

**NEW QUESTION: 14**

You want to create a new customer for use in sales processes. For which organizational levels do you need to maintain the data?

- A. Sales area and business area
- B. Customer group and company code
- C. Sales area and company code
- D. Customer group and controlling area

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 15**

To which elements do you assign a partner determination procedure? Note: There are 2 correct Answers to this question.

- A. Business partner category
- B. Account group
- C. Delivery type
- D. Delivery item category

**Answer: ([SHOW ANSWER](#))**

**NEW QUESTION: 16**

In which type of outline agreement would you see details of confirmed material quantities and delivery dates?

- A. General value contract
- B. Material-related value contract
- C. Quantity contract
- D. Scheduling agreement

**Answer:** ([SHOW ANSWER](#))

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**NEW QUESTION: 17**

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?

- A. The Complete Delivery indicator is set in the business partner master record and in the customer material info record.
- B. The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.
- C. The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
- D. The With Reservations indicator is set in the configuration of the scope of availability check.

**Answer:** B ([LEAVE A REPLY](#))

**NEW QUESTION: 18**

Which fields are used to determine the delivery item category? Note: There are 3 correct Answers to this question.

- A. Item category group
- B. MRP type
- C. Shipping point
- D. Delivery type
- E. Higher-level item category

**Answer:** A,D,E ([LEAVE A REPLY](#))

**NEW QUESTION: 19**

What are characteristics of decision table processing, as used in BRF+ based output management?

- A. It is possible to evaluate the content of condition column cells by using comparison operators or value ranges.
- B. Every table row is processed in sequence. In each row, every condition column cell is processed from right to left.
- C. Every condition column is processed in sequence. In each condition column, every row is processed from top to bottom.
- D. Each table row may contain multiple condition column cells but only one result column cell.

**Answer: B (LEAVE A REPLY)**

#### **NEW QUESTION: 20**

You are configuring the organizational structure in your system. Which assignments are possible? Note:

There are 3 correct Answers to this question.

- A. Assign multiple distribution channels to one company code.
- B. Assign a plant to multiple sales organizations/distribution channels.
- C. Assign a shipping point to multiple plants.
- D. Assign multiple plants to one company code.
- E. Assign multiple loading points to a plant.

**Answer: A,B,D (LEAVE A REPLY)**

#### **NEW QUESTION: 21**

You want to use condition exclusion. For which of the following pricing elements can you set the condition exclusion indicator? Note: There are 2 correct Answers to this question.

- A. Condition record
- B. Condition category
- C. Condition type groups
- D. Condition type

**Answer: A,D (LEAVE A REPLY)**

#### **NEW QUESTION: 22**

In the cash sales process, the output representing the customer invoice is produced from which document type?

- A. Material document
- B. Delivery
- C. Billing document
- D. Sales order

**Answer: C (LEAVE A REPLY)**

**NEW QUESTION: 23**

Which business partner categories can you use to create customer master records? Note: There are 2 correct Answers to this question.

- A. Consumer
- B. Company
- C. Person
- D. Organization

**Answer: (SHOW ANSWER)**

**NEW QUESTION: 24**

Which time components are used to calculate the confirmed delivery date in a sales order? Note: There are 2 correct Answers to this question.

- A. Transportation lead time of the forwarding agent
- B. Pick/pack time of the warehouse number
- C. Transit time of the route
- D. Loading time of the shipping point

**Answer: B,D (LEAVE A REPLY)**

**NEW QUESTION: 25**

How do you configure the down-payment process? Note: There are 2 correct Answers to this question.

- A. Set up milestone billing.
- B. Set up the date proposal with a corresponding billing rule.
- C. Set up the settlement type with a corresponding billing rule.
- D. Set up periodic billing.

**Answer: A,B (LEAVE A REPLY)**

**NEW QUESTION: 26**

Which documents can only be created with reference to a billing document? Note: There are 2 correct Answers to this question.

- A. Debit memo request
- B. Invoice cancellation
- C. Invoice correction request
- D. Preliminary billing document

**Answer: B,C (LEAVE A REPLY)**

**NEW QUESTION: 27**

Which technology is used to support SAP S/4HANA Embedded Analytics?

- A. SAP Java stack
- B. CDS views (Core Data Services)
- C. Pool and cluster tables

D. SAP HANA SDA (Smart Data Access)

Answer: ([SHOW ANSWER](#))

**NEW QUESTION: 28**

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD). What do you find out? Note: There are 2 correct Answers to this question.

- A. A Subsequent Delivery Free of Charge has to be created with reference to a preceding document.
- B. A Delivery Free of Charge is used to deliver material due to a complaint.
- C. In both cases, materials are priced and billed normally but the shipping is free of charge.
- D. Documents of both document types can use the same item category.

Answer: A,B ([LEAVE A REPLY](#))

**NEW QUESTION: 29**

You save a sales order and receive a system message that a business partner of a specific partner function is missing. Which of the following partner functions can cause this problem? Note: There are 2 correct Answers to this question.

- A. Invoicing party (11)
- B. Ship-to party (SH)
- C. Ordering party (1 )
- D. Sold-to party (SP)

Answer: B,D ([LEAVE A REPLY](#))

**NEW QUESTION: 30**

In the outbound delivery document, which information can be found in the item only?

- A. Texts
- B. Plant
- C. Status information
- D. Picking information

Answer: B ([LEAVE A REPLY](#))

**NEW QUESTION: 31**

You want to use billing as part of the sales process. Which organizational units must be configured?

Note: There are 2 correct Answers to this question.

- A. Sales organization
- B. Sales office
- C. Operating concern
- D. Company code

Answer: A,D ([LEAVE A REPLY](#))

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#### **NEW QUESTION: 32**

You already have a condition record for a material price that is valid for the whole year. Now you have to set up a special sales price for this material for the next two weeks. How do you do this? Note: There are 2 correct Answers to this question.

- A. You use the transaction Change condition (transaction code VK12).
- B. You use the transaction Create condition (transaction code VK11).
- C. You use the Manage Prices - Sales app.
- D. You use the Creation of Price Lists app.

**Answer: A,C (LEAVE A REPLY)**

#### **NEW QUESTION: 33**

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this Question.

- A. It supports an exception-based working model.
- B. SAP Smart Business is configured entirely based on SAP Best Practices.
- C. Every transaction code used in SAP Smart Business can be linked to a unique URL.
- D. Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- E. It combines real-time insights with analytics and transactional follow-up activities.

**Answer: (SHOW ANSWER)**

#### **NEW QUESTION: 34**

How can you manage which materials can be released for a value contract? Note: There are 2 correct answers to this question.

- A. You assign a life cycle profile in copying control.
- B. You assign a product hierarchy to the value contract.
- C. You set up the dependent profitability segment for the value contract.
- D. You assign an assortment module to the value contract.

**Answer: A,C (LEAVE A REPLY)**

#### **NEW QUESTION: 35**

You need to change standard sales processing logic and your requirement cannot be met in Customizing.

What options will ensure there are no changes to SAP-delivered objects? Note: There are 3 correct Answers to this question.

- A. Modification
- B. Business transaction event (BTE)
- C. SAP Best Practices
- D. Customer exit
- E. Enhancement point

**Answer: B,D,E (LEAVE A REPLY)**

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