

SAP.C_ARSOR_2108.v2022-01-18.q108

Exam Code:	C_ARSOR_2108
Exam Name:	SAP Certified Application Associate - SAP Ariba Sourcing
Certification Provider:	SAP
Free Question Number:	108
Version:	v2022-01-18
# of views:	1713
# of Questions views:	1080
https://www.dumpsdb.com/dumps/SAP/C_ARSOR_2108/SAP.C_ARSOR_2108.v2022-01-18.q108	

NEW QUESTION: 1

You are creating a new sourcing event. When would you create and import event content via Microsoft Excel?

There are 2 correct answers to this question.

Response:

- A. When loading translations to event content
- B. When an individual needs to contribute to content creation but does not have an SAP Ariba account
- C. When creating a large number of lots
- D. When a supplier reports a technical issue and cannot submit their response

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 2

Which of the following event templates should be used when sourcing a commodity product that is a subject to frequent price fluctuations, and where participants bid in discounts relative to a baseline?

- A. Traffic light auction
- B. Reverse auction with a bid transformation
- C. Index-based auction
- D. Total cost auction

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 3

What limitation do large capacity events have outside of the user interface?

There are 2 correct answers to this question.

Response:

- A. The system limits the bidding through Microsoft Excel only
- B. The system limit 125 suppliers
- C. The system limit is 30 terms per line
- D. The system limit is 2000 line items

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 4

Who do you contact to change the RFX EnableRFX custom templates parameter?

- A. Shared services;
- B. An account executive
- C. A partner consultant
- D. Customer support

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

What can you use the Sourcing Library for? Note: there are 2 correct answers to this question.

- A. Store event content
- B. Automatically archive events
- C. Store reports
- D. Search for predecessor projects

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 6

What options are available to split or partially award lots with multiple line items?

- A. Each line item awarded to a different supplier
- B. All line items in the lot split by a quantity
- C. All line items in the lot split by percentage
- D. Only a partial percentage of the lot awarded

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 7

Which steps are required to set up a total cost term? Note: there are 3 correct answers to this question.

- A. Create a line item within the event
- B. Add each term to the event template
- C. Designate if the term is an adder, subtracter, multiplier, or percentage discount
- D. Set the answer type and acceptable value for all non-numeric terms
- E. Access the sourcing Library for a list of approved terms

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

Which of the following methods can be used to add suppliers to a sourcing event?

There are 2 correct answers to this question.

Response:

- A. Search for suppliers using the UI (Invite Participant button)
- B. Added automatically from an SAP Ariba Discovery posting
- C. Added manually via Excel import
- D. Added automatically from a test event

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 9

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction?

There are 2 correct answers to this question.

Response:

- A. To gain a preliminary bid from each supplier
- B. To gather pricing and capability information
- C. To verify if suppliers can meet the specifications
- D. To narrow the list of suppliers to invite to later events

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Which advantages apply to a Simple RFX? Note: there are 3 correct answers to this question.

- A. Supplier can specify for how long are their quotes are valid
- B. Customers can capture pricing information on an ongoing basis
- C. Customers can specify time periods for which they need a quote
- D. Customers can schedule Simple RFX events for materials
- E. Customers can use Simple RFX event within auctions

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 11

Which of the following integration options leverages comma-separated values (CSV) upload over HTTPS?

Please choose the correct answer.

Response:

- A. SAP direct connectivity
- B. Web services (SOAP)
- C. Mediated connectivity (Customer middleware)
- D. Batch file channel transfer with the integration toolkit (ITK)

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?

There are 3 correct answers to this question.

Response:

- A. Source directly from a bill of materials.
- B. Improve supplier qualification.
- C. Integrate your Product Lifecycle Management and ERP systems.
- D. Increase fill rates.
- E. Eliminate home grown portals.

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which of the following system groups are considered user licenses?

There are 2 correct answers to this question.

Response:

- A. Commodity Manager
- B. Sourcing Agent
- C. Contract Approver
- D. Senior Analyst

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

Which factor determine how rules are displayed in event templates?

There are 3 correct answers to this question.

Response:

- A. Conditional values from other rules
- B. Rules that are preset/hidden in a template
- C. Currency rules
- D. Event type
- E. Conditionals Sourcing Library content

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 15

Which of the following price attributes will be used in calculating the saving within a line item?

Please choose the correct answer.

Response:

- A. Initial response
- B. Ceiling/floor value
- C. Historic price
- D. Reserve price

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 16

What supplier data is stored in SAP Ariba Sourcing?

- A. Remittance location
- B. Supplier location
- C. Common supplier
- D. Portioned supplier

Answer: C ([LEAVE A REPLY](#))

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NEW QUESTION: 17

When would you choose to allow suppliers to see only rank in an auction?

- A. You expect a wide variation in bids
- B. The market for the product on auction is highly competitive
- C. Price data is highly sensitive
- D. There are many suppliers invited to the auction

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

What are the different methods the team graders can use to grade responses? Note: There are 3 correct answers to this question.

- A. Grade by participant
- B. Grade for consensus
- C. Grade by content
- D. Grade by team membership
- E. Grade offline using Excel

Answer: A,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 19

Where do you customize project e-mail templates?

- A. Sourcing Library
- B. Sourcing Project Template

C. Sourcing Project

D. Project Manager

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 20

What data is shared between all SAP Ariba modules?

A. Units of measure

B. Groups

C. Documents

D. Commodity codes

E. Teams

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

What supplier data is stored in SAP Ariba Sourcing?

Please choose the correct answer.

Response:

A. Remittance location

B. Common supplier

C. Supplier location

D. Partitioned supplier

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

What does Desktop File Sync/ActiveX do?

A. It generates content in the Sourcing library

B. It synchronizes responses from suppliers

C. It streamlines document revisions;

D. It exports reports directly to MExcel

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 23

When you manage event templates (rank, lead bid, etc.) which of the following rule types controls the visibility of participant information?

Please choose the correct answer.

Response:

A. Bid agreement rules

B. Market feedback rules

C. Bidding rules

D. Supplier eligibility criteria

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

What action would allow a user to be able to create or edit a sourcing project?

- A. Ensure the user is assigned to the Sourcing Approver system group
- B. Ensure the user is assigned to the Project Owner group within a sourcing project;
- C. Ensure the user is assigned to the Sourcing Agent system group
- D. Ensure a sourcing request was created before the sourcing project

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 25

What user role must you have to load, export, and manage master data in the SAP Ariba system?

- A. Customer administrator
- B. Project mass edit administrator
- C. Customization administrator
- D. Project Administrator

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

Which of the following user groups are needed to use product sourcing functionality? Note: there are 2 correct answers to this question.

- A. BOM Administrator
- B. Materiel viewer
- C. Materials User
- D. Materials Manager

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 27

As a project owner, what advantage would you have by allowing suppliers to only see their rank?

- A. The possibility of a wide variation in bids.
- B. The market for the product on auctions is highly competitive.
- C. There are many suppliers invited to the auction.
- D. Price data is highly sensitive.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

How can a customer run reports that identify the business units assigned to each sourcing project?
There are 2 correct answers to this question.

- A. Use one of the existing header fields, such as Departments.
- B. Create a custom header field and make this field reportable.
- C. Add a new question to the full sourcing project template.
- D. Use the Ship To data for the creator of the sourcing project.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 29

Which of the following task types must the task owner manually mark as complete when they are created as a required task?

There are 3 correct answers to this question.

Response:

- A. Negotiation
- B. Approval
- C. Review
- D. Notification
- E. To Do

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

What are the responsibilities of the customer project sponsor?

- A. Manage the project timeline
- B. Serve as the escalation point for project issues.
- C. Provide the overall project vision;
- D. Drive the change management effort;
- E. Serve as the primary point of contact for the project

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 31

You are configuring an approval task in a template. There is only one approver for the task. What are the advantages of creating the approver as a group instead of a user?

There are 2 correct answers to this question.

Response:

- A. Notifications: You can only configure the notifications for groups, not for users.
- B. Future-proofing: You may want to have multiple approvers in the future.
- C. Delegation: Users cannot delegate approval tasks to others unless they are in the same group.
- D. Ease of administration: It is easier to add/remove users to or from groups than it is to change the task.

Answer: B,D ([LEAVE A REPLY](#))

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NEW QUESTION: 32

Which auction types must include "Serial" for the event rule "Specify how lot bidding will begin and end"?

There are 2 correct answers to this question.

Response:

- A. Traffic light auction
- B. Dutch reverse auction
- C. Japanese reverse auction
- D. English reverse auction

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 33

Which steps are required to set up a total cost term?

There are 3 correct answers to this question.

Response:

- A. Set the answer type and acceptable value for all non-numeric terms.
- B. Designate if the term is an adder, subtracter, multiplier, or percentage discount.
- C. Access the Sourcing Library for a list of approved terms.
- D. Create a line item within the event.
- E. Add each term to the event template.

Answer: A,B,D ([LEAVE A REPLY](#))

NEW QUESTION: 34

What is a sourcing request?

- A. A project that automatically becomes a full sourcing project upon approval
- B. A document sent to a supplier to obtain information prior to a sourcing event
- C. A document that is used to ask the company authorized sourcing team to bid a product or service
- D. A copy of an existing sourcing project used as a starting point for a new sourcing project

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 35

Which are the benefits of using advanced conditions instead of basic conditions?

- A. Ability to include multiple questions;
- B. Ability to apply conditions to specific suppliers
- C. Ability to assign conditional expressions
- D. Ability to use fields from the Sourcing Project header

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 36

How can BOMs be imported to SAP? Note: there are 2 correct answers to this question.

- A. Via a manual CSV import
- B. Via Simple Excel import
- C. Via Cxml
- D. Via SAP Ariba Cloud Integration Gateway

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 37

When drafting an event, what rule will allow you to reopen the lot if the supplier have technical issues?

- A. Review period
- B. Overtime rule
- C. Custom offline responses
- D. Starting gate

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

Which of the following services can auction administrators/market integrity specialists provide? Note: there are 3 correct answers to this question.

- A. Delete bids
- B. Surrogate bid
- C. Extend and reduce timing
- D. Assist with test auctions
- E. Actively monitor all events

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 39

After awarding a sourcing event, which SAP Ariba applications would you use to finalize the agreement with the supplier and monitor the supplier's quality and delivery metrics?

- A. SAP Ariba Spend Analysis
- B. SAP Ariba Buying
- C. SAP Ariba Contract
- D. SAP Ariba Supplier Lifecycle and Performance

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 40

Which project types can contain custom header fields created within field configuration? Note: there are 3 correct answers to this question.

- A. Sourcing request
- B. Contract workspace

- C. Knowledge project
- D. Supplier registration questionnaire
- E. Sourcing project

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 41

For which of the following products or services might you conduct an index-based auction?

- A. Mobile phones
- B. Chemical
- C. Raw materials
- D. Natural gas
- E. Promotional products

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 42

You are reviewing users in the Supplier and Customer Manager workspace of the Administration area.

Which field and values can you use to determine if the supplier has completed their Ariba Network registration?

Please choose the correct answer.

Response:

- A. Status: Private or Public
- B. Approval Status: Approved or Unapproved
- C. Type: Enabled or Not Enabled
- D. Username: Contains Data or Empty

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 43

Which of the following activities does the SAP Ariba Strategic Sourcing Suite facilitate?

There are 2 correct answers to this question.

Response:

- A. Send pricing information to external applications
- B. View supplier qualification data
- C. Order direct materials from a supplier
- D. See supplier inventory in an external application

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 44

You want to build the following formula: Total Cost = (Price + Inventory Charge) * Quantity + Switching Cost What settings must you choose for the Inventory Charge cost term?

Please choose the correct answer.

Response:

A. * Include in Cost: Total Cost

* Apply to cost for: Quantity

B. * Include in Cost: Adder

* Apply to cost for: All units

C. * Include in Cost: None

* Apply to cost for: Per unit

D. * Include in Cost: Adder

* Apply to cost for: Per unit

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 45

In the enablement workbook, what does U* stand for?

Please choose the correct answer.

Response:

A. User license for each licensed solution

B. User license applicable only to SAP Ariba Supplier Information and Performance Management

C. User license applicable only to SAP Ariba Sourcing

D. User ID for each licensed solution

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 46

What are the customer's responsibilities when SAP Ariba provides standard site enablement services?

There are 2 correct answers to this question.

Response:

A. The customer provides the necessary resources for the deployment.

B. The customer selects one of the following languages for all interactions with SAP Ariba: German, French, Italian, or Japanese.

C. The customer provides a single point of contact.

D. The customer leads the project kickoff session.

Answer: A,C ([LEAVE A REPLY](#))

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NEW QUESTION: 47

Which bidding format is intended to be used when pricing terms are not equal across suppliers?
Please choose the correct answer.

Response:

- A. Bid transformation
- B. Price breakdown
- C. Total cost
- D. Index-based

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 48

Which SAP Ariba best practices for sourcing are addressed using sourcing project templates?

- A. Configuration of prescheduled reports;
- B. Sourcing of pipeline targets and goals
- C. Assignments of team members based on category or region
- D. Control event bidding dynamics and rules
- E. Business-approved, standardized process workflow;

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 49

Which of the following task types must the task owner manually mark as complete when they are created as a required task?

- A. Review
- B. Approval
- C. ToDo;
- D. Notification
- E. Negotiation;

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 50

What interface can pass sourcing requests from an SAP ERP purchasing system to SAP Ariba Sourcing?

- A. UI import/export
- B. HTTP requests
- C. Web services
- D. Ariba Network

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 51

Which of the following best describes a traffic light auction format?

Please choose the correct answer.

Response:

- A. Supplier submit decreasing bids within staggered lots that do not include overtime
- B. Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.
- C. Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- D. Supplier must pass an access gate with prerequisites before participating in the full auction

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 52

Why would you run an RFI before conducting an RFP or an auction?

There are 2 correct answers to this question.

Response:

- A. To gain a preliminary bid from each supplier
- B. To verify if suppliers can meet the specifications
- C. To narrow the list of suppliers to invite to later events
- D. To gather pricing and capability information

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 53

What are the available event types when creating a quick project? Note: there are 3 correct answers to this question.

- A. RFP
- B. RFx
- C. RFQ
- D. RFI
- E. Auction

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

Where can users see the task description? There are 3 correct answers to this question.

- A. On the Tasks tab when mousing over the task name
- B. In the To Do content item on the Dashboard
- C. On the Task Details page
- D. In e-mail notifications about the task
- E. On the Tasks tab when Show Details is turned on

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 55

What solutions are included in the SAP Ariba Strategic Sourcing Suite? Note: There are 2 correct answers to this question.

- A. SAP Ariba Spend Analysis
- B. SAP Ariba Contracts
- C. SAP Ariba Supplier Lifecycle and Performance
- D. SAP Ariba Buying and Invoicing

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 56

What setting dictates the language displayed on the supplier user interface?

- A. Default currency
- B. Preferred language
- C. Locale
- D. Browser language

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 57

When drafting an event, what rule will allow you to reopen the lot if the supplier have technical issues?

Please choose the correct answer.

Response:

- A. Overtime rule
- B. Custom offline responses
- C. Review period
- D. Starting gate

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 58

Which tiles on the product sourcing dashboard can the Materials Viewer group see? Note: there are 2 correct answers to this question.

- A. BOMs missing programs
- B. BOMs missing contract MFRs
- C. Materials with missing price
- D. Materials with owners

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

Which of the following content items can be created as a prerequisite to view event content?

Please choose the correct answer.

Response:

- A. Requirement

- B. Attachment
- C. Lot/Line items
- D. Question

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 60

What are the goals of the testing phase?

There are 2 correct answers to this question.

Response:

- A. Validate the customer's unique configurations
- B. Verify the configuration in both the test and production sites
- C. Ensure that the customer's end users are fully trained on SAP Ariba Sourcing
- D. Verify that core SAP Ariba functions are working

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 61

Who benefits from the online communication in SAP Ariba Sourcing?

- A. Suppliers;
- B. Sourcing managers;
- C. Sourcing stakeholders
- D. Requisitioned
- E. Invoice managers

Answer: A,B,C ([LEAVE A REPLY](#))

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NEW QUESTION: 62

What does a Shared Services project manager do during an SAP Ariba Sourcing deployment?

There are 2 correct answers to this question.

Response:

- A. Delivers ongoing adoption support during the length of the customer contract
- B. Provides functional knowledge of SAP Ariba software capabilities
- C. Performs configuration testing in test and production environments
- D. Provides day-to-day project management

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 63

Which of the following best describes a traffic light auction format?

- A. Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- B. Supplier submit decreasing bids within staggered lots that do not include overtime
- C. Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.
- D. Supplier must pass an access gate with prerequisites before participating in the full auction

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

- A. Use the goal and objectives identified in the project charter to promote a discussion about the customer current process
- B. Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process.
- C. Facilitate a brainstorming session to elicit suggestions for improvement to the current process
- D. Escalate the issue to the project sponsors for resolutions

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 65

In which SAP Ariba Sourcing design workbook can you find reference to conditions?

There are 3 correct answers to this question.

Response:

- A. Enablement workbook
- B. Dashboard Template
- C. Header Field Data Collection Template
- D. Sourcing Process Design Matrix
- E. Form Data Collection Template

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 66

What is a sourcing request?

Please choose the correct answer.

Response:

- A. A copy of an existing sourcing project used as a starting point for a new sourcing project
- B. A document sent to a supplier to obtain information prior to a sourcing event
- C. A project that automatically becomes a full sourcing project upon approval

D. A document that is used to ask the company's authorized sourcing teams to bid a product or service

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 67

During a sourcing process design workshop, a consultant identifies that the customer does NOT have any documented processes.

What method should you use to assist in the process design?

Please choose the correct answer.

Response:

A. Use the SAP Ariba Best Sourcing Practice template as the baseline template for developing the to-be process.

B. Facilitate a brainstorming session to elicit suggestions for improvements to the current process.

C. Use the goals and objectives identified in the project charter to promote a discussion about the customer's current process.

D. Escalate the issue to the project sponsors for resolution.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 68

Which tabs are unique to a published full sourcing project when compared to a published quick sourcing project?

There are 3 correct answers to this question.

Response:

A. Team

B. Documents

C. History

D. Tasks

E. Overview

Answer: B,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 69

What SAP Ariba solution allows you to find new suppliers for future events?

Please choose the correct answer.

Response:

A. SAP Ariba Knowledge

B. SAP Ariba Supplier Lifecycle and Performance

C. SAP Ariba Connect

D. SAP Ariba Discovery

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 70

What event rule will allow you to reopen the lot if any of the suppliers have technical issues?

Please choose the correct answer.

Response:

- A. Starting gate
- B. Overtime rule
- C. Custom offline responses
- D. Review period

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 71

What are the available event types when creating a quick project?

There are 3 correct answers to this question.

Response:

- A. Auction
- B. RFP
- C. RFx
- D. RFQ
- E. RFI

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 72

When building a new term for your lot or line item, what is the purpose of the "Include in Cost" field?

Please choose the correct answer.

Response:

- A. Makes it visible to the participant
- B. Determines the acceptable value
- C. Determines how the term is added to the formula
- D. Includes another line for cost

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 73

In the enablement workbook, what does U* stand for?

- A. User licence applicable only to SAP Ariba Supplier information and Performance Management
- B. User iD for each licensed solution
- C. User licence applicable only to SAP Ariba Sourcing
- D. User licence for each licensed solution

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 74

What services are included in a customer's SAP Ariba Sourcing contract?

- A. SAP Ariba Best Practice Center consulting

- B. Sourcing Support Desk services
- C. Customized instructor-led training
- D. Event day management
- E. Onsite consulting services

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 75

What is the file size limit of a document in the sourcing project?

Please choose the correct answer.

Response:

- A. 500 MB
- B. 50 MB
- C. 100 MB
- D. 200 MB

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 76

How can you limit the number of instances of the dForm that can be created within a sourcing project?

Please choose the correct answer.

Response:

- A. Update system parameters.
- B. Update the template with an ad hoc create limit.
- C. Update the dForm.
- D. Update task settings.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 77

What is under the "Create" menu of the content step of the sourcing event?

There are 3 correct answers to this question.

Response:

- A. Term

- B. Line item
- C. Custom offline bid sheet
- D. Section
- E. Attachment

Answer: B,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 78

Why would you run an RFI before conducting an RFP or an auction?

- A. To gather pricing and capability information
- B. To verify if suppliers can meet the specifications
- C. To narrow the list of suppliers to invite to later events;
- D. To gain a preliminary bid from each supplier

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 79

What user role must you have to load, export, and manage master data in the SAP Ariba system?

Please choose the correct answer.

Response:

- A. Project mass edit administrator
- B. Project administrator
- C. Customization administrator
- D. Customer administrator

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 80

Which of the following can be used to ensure that a supplier's new bids meet a minimum percentage difference from their previous bid?

Please choose the correct answer.

Response:

- A. Alternative responses
- B. Bid decrement
- C. Bid buffer
- D. Bid transformation

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 81

You have created a new supplier within a sourcing event and have published the event. Your supplier contacts you and says they already have an Ariba Network account.

- A. Remove them from the event and recreated their company and contact with the correct information
- B. Ask your supplier to click the link in the invitation email and log in with their existing account

- C. Ask your supplier to log in to their account and search for your sourcing event in the list of active events
- D. Ask your supplier to click the link in the invitation email and to create a new account that is tied to your company sourcing site

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 82

Which of the following master data have a hierarchical structure?

- A. Units of measure
- B. Commodity codes
- C. Departments
- D. Regions
- E. Exchange rates

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 83

Which event types in SAP Ariba Sourcing can be configured to allow competition so that suppliers can see their bid rank or the current lead bid?

- A. Reverse Auction
- B. Request for proposal
- C. Request for Information
- D. Quick Quote posting

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 84

You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- A. Must participants beat lead bid: Yes
- B. Bid rank that triggers overtime: 1
- C. Show lead bid to all participants: Yes
- D. No tie bids for rank; 1

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 85

What are some of the benefits of requiring pre-bids during the preview period of an auction?

There are 3 correct answers to this question.

Response:

- A. Suppliers can see their rank before the auction opens.
- B. Suppliers can verify if they can supply the items at or below the starting price.
- C. Suppliers can verify if they can supply the items as designed.
- D. Suppliers can review the number of suppliers participating in the auction.
- E. Suppliers can be restricted from participating in an auction until they submit a starting price.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 86

What can a Designated Support Contact do?

- A. Submit service requests and review the status of these requests
- B. Upload files to share with SAP Ariba, such as service request documentation;
- C. Authorize administrative requests, such as enhancement request;
- D. Obtain service manager accesss to update the site
- E. Change the realm name

Answer: A,B,C ([LEAVE A REPLY](#))

NEW QUESTION: 87

What are the different types of alternative responses available?

There are 3 correct answers to this question.

Response:

- A. Bundles
- B. Tier
- C. Terms
- D. Lots/line items
- E. Pricing

Answer: A,B,E ([LEAVE A REPLY](#))

NEW QUESTION: 88

Which of the following system groups are considered user licenses? Note: there are 2 correct answers to this question.

- A. Sourcing Agent
- B. Contract Approver
- C. Commodity Manager
- D. Senior Analyst

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 89

What are the responsibilities of the customer project sponsor?

There are 3 correct answers to this question.

Response:

- A. Provide the overall project vision.
- B. Serve as the primary point of contact for the project.
- C. Manage the project timeline.
- D. Drive the change management effort.
- E. Serve as the escalation point for project issues.

Answer: A,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 90

During a design session, a customer asks if it is possible to modify the help tip text for header fields in multiple languages. What is the correct advice?

Please choose the correct answer.

Response:

- A. Custom help tip texts are only available for standard headers, but translation is supported.
- B. Custom help tip texts are available for all custom header fields, but translation is NOT supported.
- C. Custom help tip texts are available for most standard header fields and all custom fields, and translation is supported.
- D. Custom help tip texts are available for all header fields, but translation is NOT supported.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 91

Which of the following task types must the task owner manually mark as complete when they are created as a required task?

- A. Approval
- B. ToDo;
- D - Notification
- E - Review
- C. Negotiation;

Answer: A,B,C ([LEAVE A REPLY](#))

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NEW QUESTION: 92

Which event timing is represented by the attached graphic?

Please choose the correct answer.



Response:

- A. Staggered
- B. Dutch
- C. Serial
- D. Parallel

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 93

What activities can you perform from the Overview tab or a project when the view is set to full view instead of compact view?

There are 2 correct answers to this question.

Response:

- A. Create a follow-on project
- B. Create project announcements
- C. Audit project history
- D. Manage team groups

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 94

Which of the following customization Manager activities can be performed by the customization administrator system group?

There are 2 correct answers to this question.

Response:

- A. Update enumerations
- B. Update bidder agreement text
- C. Update site-wide company logo
- D. Access field configuration

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 95

What are the customer's responsibilities when SAP Ariba provides standard site enablement services?

- A. The customer selects one of the following language for all interactions with SAP Ariba: German, French, Italian or Japanese
- B. The customer provides a single point of contract;
- C. The customer provides the necessary resources for deployment
- D. The customer leads the project kickoff session

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 96

Which bidding format is intended to be used when pricing terms are not equal across suppliers?

- A. Total cost
- B. Index-based
- C. Price breakdown
- D. Bid transformation

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 97

What preference needs to be set with a value of 1 or above to make content scorable?

Please choose the correct answer.

Response:

- A. Overall percentage
- B. Weight
- C. Target grade
- D. Importance

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 98

You are configuring an approval task in a template. There is only one approver for the task. What are the advantages of creating the approver as a group instead of a user? There are 2 correct answers to this question.

- A. Ease of administration: It is easier to add/remove users to or from groups than it is to change the task.
- B. Notifications: You can only configure the notifications for groups, not for users.
- C. Delegation: Users cannot delegate approval tasks to others unless they are in the same group.
- D. Future-proofing: You may want to have multiple approvers in the future.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 99

Which of the following can be used to prevent suppliers from outbidding the lead bid by marginal amounts?

Note: there are 2 correct answers to this question.

- A. Bid decrement
- B. Protect lead bid with front buffer of
- C. Protect lead bid with back buffer of
- D. Bid guardian percentage

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 100

Which of the following factors would influence the success of an auction?

- A. Participants are bidding in multiple currencies
- B. There are wide variations in product standards
- C. Raw material prices for the suppliers are rising
- D. The supply base is competitive

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 101

What are some of the limitations of a large event?

There are 2 correct answers to this question.

Response:

- A. The system limit is 30 terms per line.
- B. The system limit is 125 suppliers.
- C. The system limits the bidding through Microsoft Excel only.
- D. The system limit is 2000 line items.

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 102

Which action can the customer take if the ENABLE_ITEM_VERSIONING parameter is active?

Please choose the correct answer.

Response:

- A. Assign the BOM to different programs
- B. Store the History of BOM changes
- C. Assign different versions of the same item to different users
- D. Add different versions of the same material to sourcing events

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 103

Which activity in the sourcing process takes place in SAP Ariba Sourcing?

Please choose the correct answer.

Response:

- A. Analyze supplier bids.
- B. Monitor long-term supplier performance.

- C. Negotiate contract terms.
- D. Request periodic changes to supplier information.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 104

Your customer wants SAP Ariba Sourcing to accommodate the following scenarios:

- They want a single sourcing process to be used across the company.
- They have several distinct business units. Each business unit must be able to see only sourcing projects created within their department.

How can you satisfy these requirements?

Please choose the correct answer.

Response:

- A. Create custom access controls and assign them to the sourcing templates.
- B. Set the default access control on the Ariba template to "Private to Team Members" and configure the team accordingly.
- C. Create a different sourcing template for each business unit.
- D. Leave the Team section of the SAP Ariba template blank and train users to add users to the team.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 105

Which action can the customer take if the ENABLEJTEMJ/ERSIONING parameter is active?

- A. Store the History of BOM changes
- B. Add different versions of the same material to sourcing events
- C. Assign the BOM to different programs
- D. Assign different versions of the same item to different users

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 106

Which of the following activities is an RFI used for?

There are 2 correct answers to this question.

Response:

- A. Collect information about supplier qualifications and pricing information
- B. Gather competitive information without revealing feedback to the supplier
- C. Narrow the supply base by identifying which suppliers are most likely to respond
- D. Allow suppliers to market their qualifications to project owners

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 107

Which action can a user in the Material Manager group perform?

Please choose the correct answer.

Response:

- A. Enter estimated pricing for materials.
- B. Create quote requests for materials they own.
- C. Create quote requests for materials.
- D. Assign contract manufacturers to BOMs.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 108

What is under the "Create" menu of the content step of the sourcing event? Note: there are 3 correct answers to this question.

- A. Custom offline bid sheet
- B. Line item B- Attachment
- C. Section
- D. Term

Answer: ([SHOW ANSWER](#))

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