

SAP.C_C4H430_94.v2022-05-24.q29

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NEW QUESTION: 1

How are Release Periods used in Dashboard Configuration? Note: There are 3 correct Answers to this question.

- A. The Administrator can release periods based on Calendars.
- B. Payees can view Dashboards for released periods only.
- C. The Administrator can release periods based on Processing Units.
- D. Both Administrators and Payees can release periods.
- E. Payees can view results prior to Pipeline completion.

Answer: A,B,C (LEAVE A REPLY)

NEW QUESTION: 2

Upon receiving a dispute notification, what options are available to the Manager in the dispute form?

Note: There are 3 correct Answers to this question

- A. Request more information regarding the dispute.
- B. Delete the dispute.
- C. Reject the dispute.
- D. Create a custom dispute form to address the dispute.
- E. Approve the dispute.

Answer: A,C,E (LEAVE A REPLY)

NEW QUESTION: 3

Which object stores values that represent the intersection of multiple dimensions? Choose the correct answer.

- A. Fixed Value
- B. Rate Table
- C. Lookup Table
- D. Territory

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 4

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct Answers to this question.

- A. You must run compensate and pay before classify.
- B. You can Finalize a group of Positions in a single Pipeline run.
- C. You CANNOT Finalize an entire period for multiple Processing Units in a single Pipeline run.
- D. You can Post an entire period for multiple Processing Units in a single Pipeline run

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 5

What is the purpose of the User Role security? Note: There are 2 correct Answers to this question.

- A. To manage security within the system interface
- B. To manage organizational reporting hierarchy
- C. To manage permissions in workspaces
- D. To manage the security of the sales organization

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 6

What is a best practice regarding rolling results data? Choose the correct answer.

- A. Roll at the credit level.
- B. Roll at the measurement or incentive level.
- C. Use a Variable whenever creating a rolling relationship.
- D. Create multiple plans with a variety of Formulas to roll results data.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 7

Which of the following are characteristics of Calendars? Note: There are 2 correct Answers to this question.

- A. You CANNOT delete a period once a Pipeline has been run for that period.
- B. You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.

- C. You can have two rules with the same names, as long as they are on different Calendars.
- D. Leaf periods on a Calendar CANNOT contain gaps or overlap.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 8

Suppose there are three deposits: Deposit 1 has a value of \$1,000 with an Earning Code of Computer Sales and an Earning Group of Commission. Deposit 2 has a value of \$2,500 with an Earning Code of Software Sales and an Earning Group of Commission. Deposit 3 has a value of \$3,000 with an Earning Code of Sales Bonus and an Earning Group of Quarterly Commissions Bonus. Given this scenario, how many payments would result from these deposits and for what amounts? Choose the correct answer.

- A. One payment for \$6,500
- B. Two payments: Payment 1 for \$3,500 and Payment 2 for \$3,000
- C. Three payments: Payment 1 for \$1,000 and Payment 2 for \$2,500 and Payment 3 for \$3,000
- D. Two payments: Payment 1 for \$4,000 and Payment 2 for \$2,500

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

What is the leaf-level unique identifier in a Category Hierarchy? Choose the correct answer.

- A. Classifier
- B. Category
- C. Subcategory
- D. Root Category

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 10

For which of the following elements can you view Audit History? Note: There are 3 correct Answers to this question.

- A. Formulas
- B. Quotas
- C. Fixed Values
- D. Plans
- E. Lookup Tables

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

In SAP Commissions, what is a Fixed Value? Choose the correct answer.

- A. An object used to calculate complex mathematical equations.
- B. A placeholder for a compensation element used in a rule.
- C. A Classifier used to allocate transactions to Positions, based on assignment.

D. An object used to store static, period-specific numbers associated with a Unit Type.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

What compensation plan rule uses the output of the Measurement Rule and objects such as Fixed Values, or Lookup Tables to generate a commission output? Choose the correct answer.

- A. Basic Incentive Rule
- B. Credit Rule
- C. Deposit Rule
- D. Primary Measurement Rule

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

What is the purpose of a Classification Rule? Choose the correct answer.

- A. To match fields on Classifier records with fields on Transactions
- B. To generate Measurements
- C. To classify Credits into indirect Credits
- D. To match fields on Classifier records with assigned Variables

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 14

What happens when you create a Participant record with a blank User Name field? Note: There are 2 correct Answers to this question.

- A. The system will automatically populate the User Name with the Participant ID.
- B. The Participant record CANNOT be saved.
- C. The system will automatically populate the User Name with the Position Name.
- D. The User Name CANNOT be modified after you have saved the Participant record.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 15

What are the characteristics of creating a version of an object? Note: There are 2 correct Answers to this question.

- A. The system retains previous versions for auditing purposes.
- B. You CANNOT edit the previous version of an object.
- C. You can track what version was effective at a particular point in time.
- D. Once a new version is created, the previous version gets deleted.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 16

Which of the following are features of Relationships? Note: There are 3 correct Answers to this question.

- A. In the Relationships workspace, you CANNOT delete Roll types.
- B. As you designate a Manager on a Position record in the Positions workspace, SAP Commissions creates a reporting Roll type, by default.
- C. In the Relationships workspace, you can create additional Roll types and reporting relationships.
- D. A Roll Relationship is an association of two Positions that is used by SAP Commissions to process rolled values.
- E. Companies use Roll Relationships to roll deposits from one Position to another.

Answer: B,C,D (LEAVE A REPLY)

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NEW QUESTION: 17

For which objects can you create a Variable? Note: There are 3 correct Answers to this question.

- A. Rate Table
- B. Formula
- C. Classifier
- D. Lookup Table
- E. Territory

Answer: A,D,E (LEAVE A REPLY)

NEW QUESTION: 18

What does the system do when Payment Threshold is enabled? Choose the correct answer.

- A. The system will NOT generate payments for held deposits until they are released.
- B. The system will NOT track negative payments as balances once the period is finalized.
- C. The system will NOT generate payments less than or equal to the payment threshold.
- D. The system will NOT generate payments greater than or equal to the payment threshold.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 19

What are the characteristics of end dating an object? Note: There are 2 correct Answers to this question.

- A. If a Participant has non-zero results data in a period, you can end date the Participant or Position for that period.
- B. If the Credit End and Process End fields on a Position extend beyond the Effective End Date, the Position continues to be processed.
- C. If you end date a Position or Participant, it is deleted from the system.
- D. You can end date a Position or Participant version, if there are NO results data associated with that version.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 20

You want to design a plan that credits a transaction to a Position based on specific criteria such as postal codes, customer or product criteria. Which of the following would you use in a Credit Rule? Choose the correct answer.

- A. Formulas
- B. Generic Attributes
- C. Territories
- D. Classification Rules

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which of the following are best practices when working with Variables? Note: There are 2 correct Answers to this question.

- A. Set a default assignment to all of the Variable types.
- B. Avoid using Variables because they increase processing time.
- C. Use Variables whenever using a plan object that can be set to a Variable.
- D. Always leave the Variable default assignment field empty.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which of the following are the unique identifiers for a transaction? Choose the correct answer.

- A. Order ID, Line Number, Subline Number, and Credit Type
- B. Order ID, Line Number, Subline Number, and Event Type
- C. Order ID, Line Number, Subline Number, and Compensation Date
- D. Order ID, Line Number, and Event Type

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 23

What are some best practices when working with Quotas? Note: There are 2 correct Answers to this question.

- A. Do NOT leave a Quota blank for a Position on a Plan.
- B. Create a Variable for each Quota you want to use.
- C. Use Quotas only when the Quota values are the same across all Positions.
- D. Re-calculate subordinate Quotas at the manager level if you change the values of the subordinates.

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 24

What options can you set within the User Preferences workspace? Note: There are 3 correct Answers to this question.

- A. Prompt Settings
- B. Enable Processing Units
- C. Default View Data
- D. Default Business Unit
- E. Payment Threshold

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

A Sales Rep hits their monthly commissions goal of \$5,000. A portion of that is rolled to the Sales Rep's Manager, but does NOT roll to the Sales Rep's Regional Manager. What is this an example of? Choose the correct answer.

- A. Rolling Measurement and Incentives
- B. Rolling Deposit results
- C. Rolling Category Hierarchy results
- D. Rolling Credits results

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 26

Which of the following are period-based and must be associated with a calendar? Note: There are 2 correct Answers to this question.

- A. Event Types
- B. Payments and Balances
- C. Results Data
- D. User Roles

Answer: B,C ([LEAVE A REPLY](#))

NEW QUESTION: 27

Which options can you set in the System Preferences workspace? Note: There are 3 correct Answers to this question.

- A. Calculation Settings
- B. User Role Permissions

- C. Allow Negative Payments
- D. Audit Logs Retention
- E. Prompt Settings

Answer: A,C,D ([LEAVE A REPLY](#))

NEW QUESTION: 28

Each Sales Rep receives 5% on each individual sale up to \$10,000. Individual sales over \$10,000 and up to \$15,000 are paid at 10%. Any individual sales over \$15,000 receive 15% commission. Which rule should you use to create this payment structure? Choose the correct answer.

- A. Bonus Incentive Rule
- B. Indirect Credit Rule
- C. Per Credit Incentive Rule
- D. Secondary Measurement Rule

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 29

On which levels can you assign a Variable to a compensation element? Choose the correct answer.

- A. Plan, Title, Position, and Default
- B. Plan, Title, Position, and Position Group
- C. Plan, Title, Position, and Business Unit
- D. Plan, Title, Default, and Business Unit

Answer: ([SHOW ANSWER](#))

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