

Salesforce.B2B-Commerce-Administrator.v2022-07-14.q18

Exam Code:	B2B-Commerce-Administrator
Exam Name:	Salesforce Accredited B2B Commerce Administrator
Certification Provider:	Salesforce
Free Question Number:	18
Version:	v2022-07-14
# of views:	761
# of Questions views:	180
https://www.dumpsdb.com/dumps/Salesforce/B2B-Commerce-Administrator/Salesforce.B2B-Commerce-Administrator.v2022-07-14.q18	

NEW QUESTION: 1

How does a product display in the storefront when a product status is "Released"?

- A. The product is searchable and displayed on the PLP page, however the POP page will display the default message "product is not orderable at this time"
- B. The product is searchable and can be displayed on the PLP and POP page, the price is displayed but the add to cart button is hidden,
- C. The product is searchable and can be displayed on the PLP and POP page. The price and add to cart button is displayed assuming a price list item present.
- D. Since the product is not orderable. search will not find and display the product.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 2

Where can the URL to a Community be found?

- A. From Setup, search Community Settings
- B. From Setup, search All Communities
- C. CC Admin
- D. Storefront Specific Settings

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 3

In which order do Page Configuration values roll-up?

- A. Global Page > Global All > Storefront Page > Storefront All

- B. Storefront All > Storefront Page > Global All > Global Page
- C. Global All > Global Page > Storefront All > Storefront Page
- D. Storefront Page > Storefront All > Global Page > Global All

Answer: C (LEAVE A REPLY)

NEW QUESTION: 4

After updating a Page Label record, which action is required to see those changes reflected in a storefront?

- A. Deactivate and Activate the storefront community.
- B. Rebuild and activate Configuration Cache in CC Admin > Global Settings > Configuration Cache Management.
- C. Refresh Page Label Cache in CC Admin > Global Settings > Indexing.
- D. Clear browser Cache on the computer.

Answer: C (LEAVE A REPLY)

NEW QUESTION: 5

A Salesforce B2B Commerce Community User authenticates to the storefront but does not see not entitled Products.

What are three potential causes a user may NOT see entitled Products?

Choose 3 answers

- A. Entitled pricelists are associated to a different community.
- B. Products in the pricelists are marked "in Creation" Status.
- C. Salesforce B2B Commerce custom field "Currency" on User Object is not populated.
- D. Account Group of user's Account does not have any Price lists associated to it.
- E. The Account Group is only associated to one pricelist.

Answer: B,C,D (LEAVE A REPLY)

NEW QUESTION: 6

What are three best practices for controlling where a promotion is shown within a given storefront?

Choose 3 answers

- A. setting the Page Location for the promotion to the pages you want it displayed on
- B. A page promotion can adjust the price of a product on the PIP page
- C. Setting Location Display Sequence to the order in which you want the promotion to display relative to other promotions within the same space
- D. Setting the Promotions location configuration setting to the appropriate location string
- E. Setting the Location Type to where you want the promotion to display on the page

Answer: A,C,E (LEAVE A REPLY)

NEW QUESTION: 7

Which two statements describe a Salesforce B2B Commerce storefront?

Choose 7 answers

- A. A customer can only belong to a single storefront
- B. The products within a storefront must all be priced using the same currency.
- C. Each storefront within an implement can have different products, look and feel, and/or order flow.
- D. A storefront is what Salesforce B2B Commerce calls a Community.
- E. Multiple storefronts can be associated with a single Community.
- F. Only one storefront can be configured for each community

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

What accurately describes a Dynamic kit Product Type?

- A. A Kit is constructed by the customer.
- B. The pricing Kit is determined by the products contained in the Kit.
- C. The pricing Kit price is determined by the pricelist item associated with the Kit.
- D. A Kit is a tightly related set of product.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 9

What is true of externally priced products functionality in Salesforce B2B Commerce?

- A. They do not leverage the CC Cart Line Item object.
- B. Ones with Line level coupons can be applied accounts.
- C. They do not apply Salesforce B2B Commerce pricing logic to the product.
- D. They have their own PDP.

Answer: C ([LEAVE A REPLY](#))

NEW QUESTION: 10

What is the difference between a Kit and a Bundle?

- A. The pricing of a Bundle is determined by the price list item associated with the Bundle.
- B. The pricing of a Bundle is determined by the products contained in the Bundle, but a Kit price is determined by the price list item associated with the Kit.
- C. A Bundle is constructed by the customer.
- D. A Bundle is a tightly related set of products.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 11

In which location is the first price Tier defined when using Tiered Pricing?

- A. The Price field on the respective Pricelist Item Record
- B. The Tiered Pricing Lightning Component
- C. The CC Product Record
- D. The Default Storefront Pricelist

Answer: (SHOW ANSWER)

NEW QUESTION: 12

What is true about the use of Product Specs?

- A. They can be used in the faceted search and/or displayed on the POP specifications tab.
- B. They can be applied to accounts.
- C. They can be Included as a condition to be tested on a promotion rule.
- D. They can be used to define product specific pricing

Answer: A (LEAVE A REPLY)

NEW QUESTION: 13

A customer has a requirement to allow users to ship items to multiple addresses, as well as allow for multiple shipping option selections.

Which Salesforce B2B Commerce feature Will satisfy this business requirement?

- A. Enable Line level Independence for the storefront.
- B. Provide a custom shipping Implementation through the Salesforce B2B Commerce logic layer.
- C. Update the product catalog to include any new shipping properties.
- D. Update the Salesforce B2B Commerce Shipping Rates table with shipping properties for the storefront.

Answer: A (LEAVE A REPLY)

NEW QUESTION: 14

Which two descriptions accurately describes a Kit Product Type?

Choose 2 answers

- A. The pricing Kit Is determined by the products contained in the Kit
- B. A Kit K constructed by the customer.
- C. A Kit Is a tightly related set of products.
- D. The pricing Kit price is determined by the price list item associated with the Kit.

Answer: B,D (LEAVE A REPLY)

NEW QUESTION: 15

What are three best practices for controlling where a promotion is shown within a given storefront?

Choose 3 answers

- A. Setting the Location Type to where you want the promotion to display on the page
- B. setting the Page Location for the promotion to the pages you want it displayed on
- C. Setting Location Display Sequence to the order in which you want the promotion to display relative to other promotions within the same space
- D. Setting the Promotions location configuration setting to the appropriate location string

E. A page promotion can adjust the price of a product on the PIP page

Answer: (SHOW ANSWER)

NEW QUESTION: 16

Where is the from address configurable for emails sent from Salesforce 82B Commerce in workflow steps such as request password, checkout, or email cart?

- A. Salesforce community settings
- B. Account
- C. CC Account Group
- D. Salesforce B2B Commerce storefront settings

Answer: D (LEAVE A REPLY)

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NEW QUESTION: 17

Salesforce B2B Commerce Community Users can run on which three Salesforce License Types?

Choose 3 answers

- A. Customer Community
- B. Customer Portal License
- C. Customer Community Plus
- D. Partner Community
- E. Customer Cloud License

Answer: C,D (LEAVE A REPLY)

NEW QUESTION: 18

Which statement is true when changing language in the My Account profile area?

- A. The Language selector In My Account will only show languages that my price lists have an ISO code for.
- B. If a storefront user switches the Language selector to Spanish, it will only show products associated to price lists that have the Spanish localization.
- C. If a storefront user switches the Language to Spanish, and there are no products with Spanish localization, the expected behavior is to show products storefront language.

D. The Language selector in My Account will show all available languages In the CC ADMIN localization area for the given storefront

Answer: D ([LEAVE A REPLY](#))

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